

Sonoma Valley Hospital
 Analysis of OB Net Revenue
 7/01/06 - 06/30/07

| | Budget FY07 | | |
|-------------------------------------|-------------------|-------|----------------------|
| | Days | Disch | Reimb |
| Medi-Cal Days | 340 | | 984,800 |
| Blue Cross | 70 | 31 | 177,379 |
| Blue Shield | 76 | | 57,000 |
| United Hcare | 11 | | 8,663 |
| Aetna | 15 | | 28,500 |
| Healthnet | 24 | | 50,112 |
| Other | 47 | | 47,000 |
| | <u>583</u> | | <u>1,353,454</u> |
| Gyn days | 30 | | 45,000 |
| OB Checks & Other OP | (151,717 * 17.4%) | | 26,400 |
| DSH Reimb | | | <u>492,000</u> |
| Total Birth Center Reimbursement | | | 1,916,854 |
| Expenses: | | | |
| Direct Exp per Budget DPR | | | 1,554,940 |
| Employee Benefits (not incl on DPR) | | | 195,000 |
| OB Medical Director (8710) | | | 30,000 |
| OB Call Coverage (7011) | | | 91,250 |
| Professional Liability Insurance | | | <u>12,652</u> |
| Total Birth Center Expenses | | | 1,883,842 |
| Net Income (Loss) | | | <u><u>33,011</u></u> |

Other considerations:

Annual Net Revenue from gynecological surgeries is \$640,000 (not incl above)